

Curriculum Vitae (CV)

Name: Stanislav Dubko

Date of Birth: 22.05.1971

Country of residence: Ukraine



Education:

	Institution	Location	Year	Field of	Degree
Higher education	Udmurtia State University	Izhevsk, Russia	1999	Finance and Credit	Specialist
Higher education	Udmurtia State University	Izhevsk, Russia	1993	English language and literature	Specialist

Additional education:

June-July 2015 - The World Bank Group's MOOC (massive open on-line course) on Public-Private Partnerships

Work experience:

Period	Employing organization and your title/position	Country	Summary of activities performed relevant to the Assignment
08/2016 – up to date (short term assignment)	UNDP Expert	Ukraine	<ul style="list-style-type: none">• Analysis of the existing national policies in the energy efficiency sector• Development of recommendations for the Government of Ukraine on issues related to the National Road Fund reform (principles of funding and project selection criteria) and improvement of the existing energy-related social subsidy system
07/2016 – up to date (short term assignment)	GFA Consulting Group GmbH Financial Expert for Ukrainian Energy Efficiency Fund Support Project	Ukraine	<ul style="list-style-type: none">• Design of distribution mechanism for the financial products (grants, loans) of the Fund for specific energy efficiency measures in the residential sector of Ukraine• Design of financial model of the Fund and the corporate governance structure of the Fund
02/2012–05/2016	Ukrainian Credit Rating Agency Ltd CEO	Ukraine	<ul style="list-style-type: none">• Transformation of a research company into a credit rating agency (issuer-pays model) with strategic focus on international projects, creation of networks of rating agencies;

			<ul style="list-style-type: none"> • Development of new business lines related to risk-management: assistance to banks in establishing/modifying lending policy based on industry risk assessment, consulting services to financial institutions on improvement of internal risk-management systems, consulting services to companies on debtor creditworthiness assessment as well as tailor-made risk related research; • Research and consulting in municipal sector and infrastructure financing, regional development, financial sector development and public private partnership projects; • Development and launching of market indicators and indexes: FUDI (First Ukrainian Deposit Index) and FISI (Foreign Investor Sentiment Index); • Key tasks included: designing new services, developing methodological fundamentals, setting up the relevant rating procedures, business processes and reporting structures, maintaining relationships with local associations (banking, insurance and stock market associations and the Association of Ukrainian Cities), public institutions and related legislative bodies, potential clients etc.
11/2001 – 02/2012	Credit-Rating Ltd. CEO	Ukraine	<ul style="list-style-type: none"> • Complete set-up and launch of the first Ukrainian privately-owned independent credit rating agency (CRA) using issuer-pays model. The company was developed to become the ultimate leader of the local credit rating market and one of the largest CRA in Europe (issuer-pays model) generating US\$ 8 mln turnover exclusively by its credit related analysis and research (with more than 1100 credit ratings assigned to financial institutions, companies and municipalities during the first 10 years); • Credit-Rating Ltd. was the first rating agency to introduce regional rating scale for CIS and assign sovereign ratings to the CIS countries and in 2009 set up a daughter company (with a local shareholding partner) in Belarus; • Credit-Rating Ltd. became the leading Ukrainian CRA working in the sphere of assessment of municipalities' creditworthiness and regional investment attractiveness; • Credit-Rating Ltd. became a co-founder of the European Association of Credit Rating Agencies (EACRA) and served as a member of the Board of Directors of EACRA from 01/2010 to 06/2014;

			<ul style="list-style-type: none"> • Key tasks included: composing the team, developing methodological fundamentals, setting up the relevant rating procedures, business processes and reporting structures, developing and maintaining relationships with local associations (banking, insurance and stock market associations and the Association of Ukrainian Cities), public institutions and related legislative bodies, potential clients etc. The awareness raising component included workshops, conferences and trainings with all the above stakeholder groups, including regional workshops in collaboration with media organizations (mainly, business magazines). • In 2009 – 2011 also acted as CEO for “Municipal Infrastructure Projects, Ltd.”, consulting on investment into municipal projects (environmental, energy efficiency).
01/2001 – 11/2001	Trading House KievOblGaz CEO	Ukraine	<ul style="list-style-type: none"> • Project Execution and Project Management in natural gas trade; • Profit and budget responsibility.
10/1999 - 01/2001	Bonus-Invest Ukraine CEO	Ukraine	<ul style="list-style-type: none"> • Project Acquisition, Project Execution and Project Management in channeling investment from Russia to Ukraine; • Development and strategic direction of export-import trade operations; • Profit and budget responsibility.
10/1998 - 09/1999	Ukrainian Stone Company Business Development Director	Ukraine	<ul style="list-style-type: none"> • Preparation of documentation for loan assessment by EBRD; • Supervision of company reorganization and business process improvement; • Business development and export development planning.
09/1997 - 09/1998	FinInvest Investment Consultant	Ukraine	<ul style="list-style-type: none"> • Project acquisition and project management; • Consulting on financial planning issues for industrial companies.
01/1994 - 09/1997	Investment Lending Bank “IzhLadabank” Deputy Treasury Director / Head of Correspondent Banking Department	Russia	<ul style="list-style-type: none"> • Interbank loans provision, money market trading; • Managing corresponding banking relations; • Policy development for lending in foreign currencies to large corporate clients.
01/1993 - 01/1994	Wood Production Company Export Coordinator	Russia	<ul style="list-style-type: none"> • Export procedures for wood flooring delivery from Russia to US and Canada; • Production supervision and daily reporting to US shareholders; • Interpreting and translating from/to Russian to/from English.

Experience Examples:

Period	Location	Project (Customer)	Short resume
08/2016 – 09/2016	Kiev, Ukraine	UNDP	Analysis of energy-related social subsidy system, district heating market and regulations (tariffs)
06/2016 – 09/2016	Kiev, Ukraine	Ministry of Regional Development	Design of the fundamentals for operations of the energy efficiency fund for the residential sector; analysis of investment potential in the sector of housing and utility services
06/2016 – 09/2016	Kiev, Ukraine	Ministry of Culture	Initiated creating and participated in a working group on development of public private partnership mechanism for the castles of Ukraine
05/2015	Kiev, Ukraine	USAID supported training program	Performed training of representatives of municipalities on public private partnership
03/2015-04/2015	Kiev, Ukraine	Assignment by Swiss Cooperation Office in Ukraine	Performed analyses of default risks of banks in Ukraine (Project Leader)
02/2015 – 11/2015	Kiev, Ukraine	Parliament's Committee	Participated in a working group on improvement of public private partnership legislation in Ukraine
10/2014-11/2014	Kiev, Ukraine	Ministry of Economic Development and Trade of Ukraine	Performed research on efficiency improvement for the State Regional Development Fund of Ukraine (Project Leader)
12/2010-04/2011	Kiev, Ukraine	International Financial Corporation (IFC)	Performed assessment of the Ukrainian banking system NPL and the local distressed assets market prospects (Project Leader)
01/2009-06/2009	Minsk, Belarus	Set up of a new credit rating agency	Setting up and launching of a credit rating agency in Belarus (Project Leader)
08/2008-11/2008	Kiev, Ukraine	KfW	Performed analyses of Urban Infrastructure Financing in Ukraine (Project Leader)
06/2004-07/2004	Almaty, Kazakhstan	Apple City Group Project	Review and improvement of financial management and business processes of Apple City Group (4 companies in the group) and assessment of IPO potential of the group (Team Member)
02/2000-05/2000	Dnepropetrovsk, Ukraine	Development of a business plan for EBRD	Marketing strategy review and financial model preparation for Ista Car Batteries for the Loan Assessment and Implementation project (Team Member)
09/2000-11/2000	Kirovograd, Ukraine	Development of a business plan for EBRD	Marketing strategy review and financial model preparation for Kirovograd Granit Mine for the Loan Assessment and Implementation project (Team Member)

Membership in NGOs/other organizations:

1. Chairman of the Board of NGO «PUBLIC-PRIVATE PARTNERSHIP DEVELOPMENT PLATFORM»

Main tasks:

- Policy dialogue with the Ukrainian government, municipalities, regulators, donors and public agencies on developing of institutional capacity for PPP projects implementation in Ukraine;
- Regulatory activity: improvement of regulatory framework for PPP in Ukraine;
- Raising awareness on PPP: round tables, seminars, trainings for municipalities and other interested parties;
- Development of a database of municipalities and investors, interested in implementing PPP projects in infrastructure, utilities and other sectors;
- Providing assistance to PPP projects implementation.

3. Member of Commission on Development of Public-Private Partnership at the Ukrainian League of Industrialists and Entrepreneurs

Main tasks:

- Development of ideas, initiatives and programs aimed at improving investment climate in Ukraine and potential for PPP projects;
- Providing assistance to design of PPP projects and independent risk assessment for projects.

Membership in Professional Workgroups:

- Chairman of Commission on PPP development at International Chamber of Commerce (ICC) of Ukraine;
- Member of the Public Council of the Ministry of Health of Ukraine;
- Member of Strategic Group and Expert Council of the National Commission for Securities and Stock Market of Ukraine;
- Member of the Board of Directors of European Association of Credit Rating Agencies (EACRA) headquartered in Paris, France (from January 2010 through June 2014).

Latest Publications/Presentations:

- Budgetary decentralization in Ukraine, weekly newspaper “Weekly Mirror”, December 5, 2014
- Produced and co-hosted weekly podcast on economic issues at www.finance.ua in 2014-2016
- Delivered presentations on PPP related issues at various conferences – “Healthcare Forum 2015”, “Speed-uPPP Ukraine” (2015), “PPP and Turkish experience” (2015), etc.

Language Skills (indicate only languages in which you can work): Russian (Native), Ukrainian (Fluent), English (Fluent).

Other Skills: OC skills: MS Windows, MS Office.

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